HUBBARD COMMUNICATIONS OFFICE

Convert.

HCO POLICY LETTER OF 19 MARCH 1968

All Fran.

Hlds. (HCO Policy Letter of October 29, 1959 Issue 2 amended and re-issued)

SERVICE

It has come to my attention that some Central Orgs. are not quick to furnish service and co-operation to Franchise Holders or Field Auditors, and also that these are sometimes upset with Central Orgs.

It is not true that Franchise Holders are all out to destroy Central Orgs.

It is not true that all Central Orgs. are out to do in Franchise Holders.

Both Central Orgs. and Franchise Holders are inter-dependent. Further, I have never intended Scientology Orgs. or Groups to be bits of third dynamic each opposed. For nine years Dianetic and Scientology Orgs and Groups have tended to individuate to my sorrow.

We will win if we <u>are</u> Scientology not a lot of isolated groups. The watchword is SERVICE.

I don't care how many rules you break if they're broken to give unselfish service to one another and the public. We live for service not for rules.

If the combined power of all of us and all organizations were exerted as a shoulder to shoulder effort we would take this planet just as we are and with no more than we know.

"Competition" is a trick of the weak to fetter the strong.

Where there's a group to be helped or a preclear to be processed or a student to be trained, see that its done and if it gets done don't count the costs in broken rules.

We are essentially an evolutionary group. All of us together. We must not fetter ourselves beyond increasing our own efficiency, nor must we entangle our purposes with arbitrary laws which do not further our cause.

Service is the watchword. Orderly service is preferable to disorderly service but any service is better than no service.

We are essentially breakers of "now-I'm-supposed-to's". Don't fall into our own new rituals so hard that we are no longer brave and effective.

Worldwide we are doing better today because of orderly comm lines and administrative patterns, we are making more headway and suffer less confusion, but don't worship our rituals. Be as orderly as you can. Follow our rules as best you can. But a rule can be wrong and service and our mission can never be wrong.

Use the rules until they prevent you from doing your job. But if these stop you, then to hell with the rules! Get the show on the road!

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L. RON HUBBARD. Founder